

Company Number: 07933814



## FINANCING POLICY AND PROCEDURE

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## **1. Origin of Funds and Core Investment Intention:**

PILLAFINANCE PLC is a diversified non-banking financial company that focuses on Soft Loan, Consumer Lending, Debt Financing, Commercial lending, Small and medium sized enterprises (SME) lending, Rural lending, Wealth management and fee based product distribution. PILLAFINANCE with a multi-million Euros portfolio is re-investing funds through project funding investment loans to third party investors, project owners and general business facilitators on a long term investment basis. We can work in any sector but generally prefer to work with corporate (agriculture, tourism, oil & energy, real estate, pharmaceutical, transportation, shipbuilding, construction, renewable energy projects, import and export etc.) or financial institutions (banks, insurance companies, leasing finance, factoring, commercial papers and trade finance) or any other new sector with high potential to grow.

## **2. Loan Structure & Interest:**

We can raise debt of up to Two Billion Euros for good companies with diminishing interest rate of 2% to 7% per annum.

Interest rates are determined based on loan amount, loan term and client's proposition.

Loan Term varies from 5 to 20 years with up to 2 years grace period depending on the nature of the project/business.

For loans above Three Hundred Million Euros (€300 000 000), total finance amount will be scheduled to equal installment amount according to approved tenure on a quarterly/half yearly payment basis because we are not allowed to transfer above Three Hundred Million Euros (€300 000 000), in a single tranche.

## **3. Collateral/ Risk Mitigation Tool:**

We can accept any of the following as Collateral/Risk Mitigation tool for a loan;

1. Client can offer an existing asset (Property) as collateral for a loan. The collateral presented will be evaluated by us to confirm the present market value of such collateral. Such collateral must be situated in the United Kingdom.
2. Clients outside the United Kingdom who do not have any form of Collateral situated in the aforementioned region, must obtain a financial guarantee bond (Surety Bond) from a reputable International Insurance company of our choice to serve as collateral to be offered as security and before we fund. The cost of this Surety Bond will be 2% of the approved loan amount and it will be deducted from the approved loan at the point of disbursement.
3. Client can offer the funded project/business as collateral for the loan. If the funded project/business offered as collateral is not enough to serve as security for the loan, it will be required to be backed by a financial guarantee bond which we will help the client obtain from any of our international insurance partners.

*The Financial Guarantee Bond or Surety Bond protects the obligee against losses resulting from the principal's failure to meet the obligation, in case of loss, decease or default we shall be recompensed by the insurance company, this bond is issued after our insurance partner must have conducted a due-diligence on the clients' particulars and registration.  
Legal and notary fees will be requested if clients is found eligible to be bonded.*

#### **4. Deal Cycle:**

The deal cycle is between 1-3 weeks (depending on the availability of proper information and project data).

## 5. Procedure:

To begin with the entire process we suggest you follow steps below to enable us determine the feasibility of the possible financing. We are careful with our clients and do not want them to waste unnecessary time on any financing deal. We like to be very clear about our responsibilities and do not want to create any understanding gap between a client and us.

The steps are as follows:

§ Clients/Borrowers are to submit an application with Business Plan/ Project Overview in PDF document alongside any other relevant documents. This will enable our team of investment analysts understand the business/ project.

§ Submission will be considered only if it is provided and presented in a professional way, comprehensive, complete and straight to the point. If presented by a broker/consultant, add full disclosure of contractual arrangements in relation to this project in a separate document.

§ If the project proves viable after our review, we will issue the client a loan agreement and a letter confirming our approval and readiness to fund such business/project.

§ In the absence of assets form of collateral, an International Insurance Company will be nominated to provide the client with a financial guarantee bond to protect the loan.

§ If the approved loan amount is above One Hundred Million Euros (€100 000 000), Client may be invited for a closing meeting with our fiduciaries at any of our local offices or disbursement centers/banks in United Kingdom, Spain, France, Germany, Portugal, Belgium, USA or Dubai to sign the loan agreements and the Fund will be disbursed to the client's bank account.

§ But if the approved loan amount is below One Hundred Million Euros (€100 000 000), client may not be required to come for a closing meeting unless our management deems it necessary but client will be required to countersign the loan approval letter, notarize in their local court and return to us.

§ Upon returning the countersigned loan approval letter, client will be provided with an invoice to pay the loan processing fees.

§ The loan will be processed and disbursed based on the terms in the loan agreement.

*The Management.*

**PILLAFINANCE PLC**